

# LOCAL SOFTWARE DEVELOPERS

## RANKED BY FULL-TIME EMPLOYEES

Rank	Name Address Phone/Web site	Number of full-time employees		Full-time programmers	Industry specialization	Software products	Year founded	Top local executive Title
		1-1-2009	1-1-2008					
1	<b>Hyland Software Inc.</b> 28500 Clemens Road, Westlake 44145 (440) 788-5000/www.onbase.com	742	650	101	Health care, education, government, financial services, insurance, manufacturing	OnBase, enterprise content management software suite	1991	A.J. Hyland president, CEO
2	<b>Snap-on Business Solutions Inc.</b> 3900 Kinross Lakes Parkway, Richfield 44286 (330) 659-1600/www.sbs.snapon.com	670	679	75	Electronic parts catalogs	Global EPC	1920	Mary Beth Siddons president
3	<b>Micros-Retail (1)</b> 30500 Bruce Industrial Pkwy., Cleveland 44139 (440) 498-4414/www.micros-retail.com	267	268	NA	Retail, including stores and direct commerce	Xstore Java POS, Store21 Specialty Retail POS, Tradewind Retail POS	1978	Chaz Napoli COO
4	<b>Intuit Real Estate Solutions (1)</b> 20800 Harvard Road, Cleveland 44122 (800) 321-8770/www.realestate.intuit.com	230	216	52	Business solutions for property management and corporate real estate	MRI Commercial, CRE Manager, MRI Residential, IMPACT, Access 24/7	1971	Jeffrey Thompson president
5	<b>TMW Systems Inc.</b> 21111 Chagrin Blvd., Beachwood 44122 (216) 831-6606/www.tmwsystems.com	186	187	51	Trucking and logistics	TMW Suite, TL2000, TruckMate, IDSC Netwise, IDSC ExpertFuel, TMT Fleet Maintenance	1983	David W. Wangler president, CEO
6	<b>OEConnection</b> 4205 Highlander Parkway, Richfield 44286 (330) 523-1800/www.oconnection.com	167	167	40	Online parts and service exchange in the automotive original equipment parts business	D2OLink, D2O Plus, D2D Express, CollisionLink, LinkIO, ServiceAdvantage, RepairLink	2000	Charles Rotuno president, CEO
7	<b>The CSC Group</b> 17999 Foltz Parkway, Strongsville 44149 (440) 846-4222/www.thescgroup.com	130	220	22	Business health care, clinical health care, manufacturing, finance, insurance, government	PAPERS, nPower, R4 Acert, Phoenix	1964	William F. Zimmerman chairman, CEO, interim CFO
8	<b>Fit Technologies (1)</b> 1375 Euclid Ave., Suite 500, Cleveland 44115 (216) 583-0733/www.fittechnologies.net	125	139	14	Education (K-12 and higher education), nonprofits, health care, law firms, accounting firms	Student Information System (SIS)	1999	Mick Tubbs president, CEO
9	<b>SageQuest</b> 31500 Banbridge Road, Suite 1, Solon 44139 (888) 837-7243/www.sagequest.com	99	99	NA	Provider of GPS fleet management solutions	Mobile Control	2003	Dennis Abrahams president, CEO
10	<b>BrandMuscle Inc.</b> 3750 Park East Drive, Beachwood 44122 (216) 464-3424/www.brandmuscle.com	91	70	NA	Marketing solutions	BrandBuilder, BrandPlanner, BrandWorkshop, BrandLibrary, Digital Asset Manager	2000	Philip Alexander CEO
11	<b>Virtual Hold Technology LLC</b> 137 Heritage Woods Drive, Akron 44321 (800) 854-1815/www.virtualhold.com	80	65	NA	Technology, software, telephony, virtual queuing	Virtual Hold Concierge, Rendezvous, WebConnect, Encore, Rapport, MobileConnect	1995	Mark Williams president
12	<b>Foundation Software</b> 150 Pearl Road, Brunswick 44212 (330) 220-8363/www.foundationsoft.com	66	65	13	Accounting software for construction	Foundation for Windows	1985	Fred Ode chairman, CEO
13	<b>Noteworthy Medical Systems Inc.</b> 6001 Landerhaven Drive, Unit D, Mayfield Heights 44124 (800) 224-9740/www.noteworthymedical.com	55	75	30	Health care technology	NetPracticePM, NetPracticeEHR, NetPracticeHRweb, NetPracticeERX	1996	Lawrence Dolin chairman, CEO
14	<b>Main Sequence Technologies Inc.</b> 4420 Sherwin Road, Hamilton Hill, Wiloughby 44094 (440) 946-5214/www.pcrrecruiter.com	42	40	8	HR applicant tracking, recruiting, human capital management	PCRrecruiter Web/Windows, PCRrecruiter Resume Inhaler, PCRrecruiter Interns, Mujo	1998	Martin H. Snyder, president William F. Kubicek IV, vp marketing
15	<b>Tribute Inc.</b> 1696-F Georgetown Road, Hudson 44236 (330) 656-3006/www.tribute.com	38	38	NA	Industrial distribution, fluid power, hose, seals, power transmission, automation and industrial controls	Tribute Software, TruInX Software	1981	Timothy Reynolds president
15	<b>Workflow.com</b> 20006 Detroit Road, Suite 300, Rocky River 44116 (440) 827-2000/www.workflow.com	38	47	12	Medical records software	Workflow EHR, Workflow PM	2002	Packy Hyland CEO
17	<b>Concurrent (2)</b> 6001 Cochran Road, Suite 300, Solon 44139 (440) 498-8699/www.ccur.com	35	69	20	Broadband and cable data collection, reporting and analytics	DataSuite for VOD, DataSuite for HSD, DataSuite for CDN	1999	Craig Schwab chief architect, strategic technology
17	<b>IdeaStar Inc.</b> 6161 Oak Tree Blvd, Suite 200, Cleveland 44131 (216) 674-1600/www.ideastar.com	35	35	NA	Insurance, manufacturing, events management, ticketing integration	CreataSphere (CMS), CorpMeetings, LeadRanger, FaxPort	1999	James D. Fisher president
17	<b>Imaging Science and Service Inc.</b> 95 Executive Parkway, Suite 500, Hudson 44236 (330) 342-7760/www.issimage.com	35	32	5	Sales and use tax exemption compliance software that provides complete management	TEAMS Express on Demand (SaaS), TEAMS Express Use Tax	1994	Philip C. Hodge CEO
17	<b>Knobice</b> 526 S. Main St., Suite 705, Akron 44311 (800) 801-4194/www.knobice.com	35	26	NA	Marketing	Concentri	2003	Brian Deagan CEO
21	<b>Associated Software Consultants Inc.</b> 7251 Engle Road, Suite 300, Middleburg Heights 44130 (440) 826-1010/www.asconline.com	32	34	7	Mortgage lending software solutions for the primary and secondary mortgage markets	PowerLender Loan Origination & Processing System, PowerSeller Secondary Marketing System	1978	Timothy W. Liston president
21	<b>Data-Basics Inc.</b> 9450 Midwest Ave., Cleveland 44125 (216) 663-5600/www.databasics.com	32	30	NA	Facilities and service management	SAM Pro Enterprise, TechAnywhere 3.0, Escalation Manager	1974	Arthur K. Divil CEO
23	<b>IQS Inc.</b> 25000 Country Club Blvd., #400, North Olmsted 44070 (440) 333-1344/www.iqs.com	30	25	10	Manufacturing, automotive, aerospace, medical device manufacturing	IQS	1988	Michael Rapoport president, CEO
23	<b>Merge Healthcare</b> 571 Boston Mills Road, Suite 500, Hudson 44236 (330) 656-3300/www.merge.com	30	29	17	Health care imaging and information technologies	Fusion RIS/PACS MX, Fusion RIS, Fusion PACS MX, Merge Mammo, Merge PET/CT, Fusion Billing	1987	Timothy Kulbagg senior vp, product development
25	<b>Bridgeline Software</b> 2077 E. Fourth St., Cleveland 44115 (216) 575-1010/www.bridgeline.com	28	28	10	Banking, insurance, business services, biotech, manufacturing, health care, government	WPPS Content Management and Analytics Software, PowerShop Ecommerce Software	2000	Tony Pietrocola ex. vp, general manager
25	<b>PreEmptive Solutions LLC</b> 767 Beta Drive, Suite A, Mayfield Village 44143 (216) 732-5895/www.preemptive.com	28	28	10	Software security, application analytics	Dotfuscator, DashO, Runtime Intelligence	1996	Gabriel Torok president
27	<b>ID Networks Inc.</b> 7720 Jefferson Road, Ashtabula 44004 (440) 992-0062/www.idnetworks.com	26	28	12	Software solutions for law enforcement agencies	DataNet, ImageNet, FingerRoll and CAD and Mobile Systems	1991	Douglas Blenman Sr. president
28	<b>Edgerton Corp.</b> 22560 Linn Road, Strongsville 44149 (440) 268-0000/www.edgertoncorp.com	24	42	8	Business software solutions (ERP) for the equipment distribution industry	Inum Business System (Windows), MinTrac Application Suite, Sales Rep.'s Assistant	1987	Robert D. Walters, president Barry R. Zimmerman, exec. vp

Source: Information is supplied by the companies unless footnoted. Crain's Cleveland Business does not independently verify the information and there is no guarantee these listings are complete or accurate. We welcome all responses to our lists and will include omitted information or clarifications in coming issues. Individual lists and The Book of Lists are available to purchase at [www.crainsicleveland.com](http://www.crainsicleveland.com). (1) Employee number for 1-1-2008 has been corrected to reflect the number of full-time employees in our coverage.

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